

# Women In Music



This series highlights the achievements of individuals and companies that drive the fields of music and entertainment forward with their artistic and business vision.

## Diana Meltzer

Executive VP of A&R, Wind-up Records



With her colorful presence, you could never say that Diana Meltzer was living in the shadow of her husband, Alan, when he amassed a small fortune by building and selling CD One-Stop and investing in CDnow in the first half of the '90s. But it wasn't until well after Alan bought small indie label Grass in late 1995 and developed it into Wind-up Records that Diana came into her own. She has signed every act on Wind-up, including Creed, Evanescence, Drowning Pool, Finger Eleven and Seether, with a cumulative sales, according to the label, surpassing 50 million units. Recent signings include Thriving Ivory and Endless Hallway. Upcoming releases on the label's roster are due from Jeremy Fisher, the Crash Motive, Megan McCauley and others. "She gets plenty of leads from managers and other industry types and her ears tell her what to follow," one former Wind-up staffer says. "If she likes it, Alan will take it to the next level and figure out how to sell millions."